

TAI TMS

EXTENDED PROFILE

OVERVIEW

Tai TMS is a cloud-based transportation management system for freight brokers and 3PL providers.

Founded in 2005 by veterans of the freight industry, Tai Software is based in Huntington Beach, California. In August 2026, Descartes Systems Group purchased Tai Software for around \$100 million, integrating it into its logistics tech collection, which already includes MacroPoint, MyCarrierPortal, and Aljex. [Extensiv](#) was acquired shortly thereafter.

KEY FEATURES:

- **Quoting and automated load creation** . Inbound customer emails and AI-assisted rate and capacity matching to reduce manual quoting work.
- **Carrier sourcing and integrations:** Tai integrates with over 500 partner systems, including carriers, load boards, tracking providers, and accounting platforms. Recent additions include a generative AI partnership with Parade and container visibility through OpenTrack.
- **LTL-specific tools:** Includes less-than-truckload rating, class validation, and freight bill auditing.
- **Tracking and visibility:** Shipment tracking is built into the core platform across the modes it supports, rather than selling it as a separate add-on.
- **Billing and invoicing:** Automates carrier bill retrieval, audits it against expected payments, flags discrepancies, and generates customer invoices.
- **Client portal:** Brokers get a branded client portal as well as dashboards covering lane profitability, commissions, and variance analysis.

PRICING

TAI TMS has five pricing plans: Growth, Premium, Premium+ , Pro and, Enterprise. Every plan up to the latter is priced by usage (staff and client logins, carrier profiles, and customer EDIs) rather than paywalled feature sets.

They all include partner integrations, a branded client portal, and API consultation. They also include the same support tiers (email, phone, a dedicated customer success manager, a dedicated launch process, and quarterly business reviews).

Plans include overage pricing for brokerages that exceed their included shipment volume, though the overage rate itself has not been made public.

SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	TAI TMS
PLATFORM	
CLOUD	✓
INSTALLED	✗
BUSINESS SECTOR	
3PL	✓
MANUFACTURING	✗
RETAIL	✗
WHOLESALE	✗
SOFTWARE FEATURES	
BARCODING/SERIAL TRACKING	✗
BILLING	✓
CROSS DOCKING	✗
FORECASTING	✗
INVENTORY MANAGEMENT	✗
KITTING	✗
ORDER MANAGEMENT	✗
PART TRACKING	✗
PICKING & PACKING	✗
PRODUCT ROTATION/SHELF LIFE	✗

PURCHASING	×
REAL-TIME DATA	×
RECEIVING & PUTAWAY	×
REPORTING & ANALYTICS	✓
RETURNS/RECALLS	×
SHIPPING MANAGEMENT	✓
STAGING	×
THIRD PARTY PLUGINS	✓
WAREHOUSE MAP	×
WIRELESS WAREHOUSE	×
WORKFORCE/LOAD MANAGEMENT	✓
YARD MANAGEMENT	×
PLUGINS/INTEGRATIONS	
AMAZON	×
EBAY	×
SALESFORCE	×
QUICKBOOKS	×
ERP	✓
OTHER ORDER MANAGEMENT PLATFORMS	×
MICROSOFT DYNAMICS	✓
SAP	×
MOBILE	
ANDROID APP	×
IOS APP	×
OTHER CAPABILITIES	✓

CUSTOMER SIZE	
SMALL	✓
MEDIUM	✓
ENTERPRISE	✓
OTHER FEATURES	
MULTI WAREHOUSE	✗
MULTI CURRENCY	✗
CUSTOMIZABLE	✓
FURTHER INFORMATION	
PRICING	Growth: \$995/month, Premium: \$2,465/month, Premium+: \$4,595, Pro: \$7,925, Enterprise: Custom

SOFTWARE SCREENSHOTS

BackOffice

Shipments

Accounting

Customers

LSP

Reports

Rates

Sales

universal search...

TAI TEST ORG

+

TL Dashboard

+

Truckload Dashboard

+

Domestic Freight Dashboard

+

Drayage Dashboard

Shipment Search

Carrier

type to search carriers...

Office

type to search office...

Customer

type to search customers...

Assignments

-- Select --

Date Type

--Select--

Sales Person

Type to search...

Shipment IDs

114688080, 114688105, 114693281, 114688075

Shipment Type

--All--

Status

-- Select --

Alerts

-- Select --

Date Range

Last 90 Days

08/09/2022

11/07/2022

Guaranteed Only

Active Only

White Glove Only

Search Hierarchy

Insured Only

Over Credit Limit Only

Hot Only

Volume Only

Marketplace Only

No POD Only

Add New Shipment

Origin

Company

Zip Code

Airport Code

Destination

Company

Zip Code

Airport Code

Shipment Information

PRO Numbers

Customer PO

Shipper Ref

Tariff Name

Service Level

Shipments shown for last 90 days

Export To Excel

Clear Fields

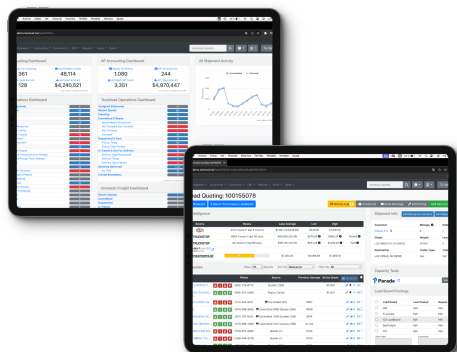
Hide Advanced

Search

500 results returned.

Show most recent operations update

Shipment Id	Customer Name	Ship Date	Delivery Date	From City	From State	To City	To State	Carrier Name	Pro Number	Tariff	Alerts	Status	Last Ops Update	Actions
114703078	Wayne Enterprises	11/07/22		HOUSTON	TX	LOS ANGELES	CA	WCVV		CS - TAI TEST ORG - ...	\$	Quoted	13 minutes ago	
114702298	AJ Global Solutions	11/09/22 09:00	11/10/22 12:00	YORBA LINDA	CA	NEW YORK	NY					Booked	20 minutes ago	
114693788	101 PIPE & CASING	11/04/22		ANAHEIM	CA	IRVINE	CA					Booked	3 days ago	
114693402	Wayne Enterprises	11/04/22		PLACENTIA	CA	CORONA	CA				\$	Delivered	3 days ago	
114693281	Wayne Enterprises	11/04/22		SANTA ANA	CA	IRVINE	CA				\$	Booked	3 days ago	
114693080	asfoc test	11/04/22		HOUSTON	TX	HOUSTON	TX					Quoted	3 days ago	



Carrier	Phone	Source	Previous Average	Action Queue	
> JONHORN TRUCKING, INC.	(802) 821-0089	■ Committed (394) Quotes (106)	\$623		
> NCA CONTAINER FREIGHT	(424) 329-2907	■ Committed (356) Quotes (1454)	\$683		
> BILLS TRUCKING SERVICE, L	(907) 557-6331	■ Committed (212) Quotes (1224)	\$870		
> KA LOGISTICS INC.	(815) 524-4786	■ Committed (359) Quotes (969)	\$875		
> ESTES EXPRESS LINES	(804) 353-1000	■ Committed (237) Quotes (247)			
> SALLYS TRANSPORT	(956) 454-2434	■ Committed (167) Quotes (1248)			
> ENNIS TRANSPORTATION C.	(815) 634-8178	Quotes (1)			
> ROEBERT TANK & TRAMET	(906) 755-7807	Committed (2)			
> BARCOC TRUCKING	(307) 231-1649	Quotes (1)			
> JIP TRUCKING	(819) 252-1015	Quotes (1)			
> MARSHON & MARSHON, INC.	(215) 760-1100	Quotes (2)			
> MARIAN TRUCKING INC.	(813) 347-0669	Quotes (1)			
> J & P LOGISTICS	(379) 452-3799	Quotes (1)			
> JLS LLC	(974) 999-9852	Quotes (975)			
> A-1 CHAUFFEUR CONNECT.	(781) 981-5700	Quotes (1)			
> ALLSTATES TRUCKING, INC.	(414) 764-6000	Committed (1)			
> ANTHONYS TOWING	(510) 662-5673	Quotes (1)			
> BALDRI TRANSPORT CO.	(623) 764-4100	Quotes (1)			
> BLUTTON TRANSPORT, INC.	(512) 444-0577	Quotes (248)			
> DAVIDSON TRUCKING, INC.	(479) 288-3088	Committed (1)			
> MFO LOGISTICS	(315) 453-9717	Quotes (247)			