EXPLOREWMS

TAI TMS

EXTENDED PROFILE

Tai
+DESCARTES

OVERVIEW

Tai TMS is a cloud-based transportation management system for freight brokers and 3PL providers.

Founded in 2005 by veterans of the freight industry, Tai Software is based in Huntington Beach, California. In August 2026, Descartes Systems Group purchased Tai Software for around $100 million, integrating it into its logistics tech collection, which already includes MacroPoint, MyCarrierPortal, and Aljex. Extensiv was acquired shortly thereafter.

KEY FEATURES:

- **Quoting and automated load creation**. Inbound customer emails and AI-assisted rate and capacity matching to reduce manual quoting work.
- **Carrier sourcing and integrations:** Tai integrates with over 500 partner systems, including carriers, load boards, tracking providers, and accounting platforms. Recent additions include a generative AI partnership with Parade and container visibility through OpenTrack.
- **LTL-specific tools:** Includes less-than-truckload rating, class validation, and freight bill auditing.
- **Tracking and visibility:** Shipment tracking is built into the core platform across the modes it supports, rather than selling it as a separate add-on.
- **Billing and invoicing:** Automates carrier bill retrieval, audits it against expected payments, flags discrepancies, and generates customer invoices.
- **Client portal:** Brokers get a branded client portal as well as dashboards covering lane profitability, commissions, and variance analysis.

PRICING

TAI TMS has five pricing plans: Growth, Premium, Premium+, Pro and, Enterprise. Every plan up to the latter is priced by usage (staff and client logins, carrier profiles, and customer EDIs) rather than paywalled feature sets.

They all include partner integrations, a branded client portal, and API consultation. They also include the same support tiers (email, phone, a dedicated customer success manager, a dedicated launch process, and quarterly business reviews).

Plans include overage pricing for brokerages that exceed their included shipment volume, though the overage rate itself has not been made public.

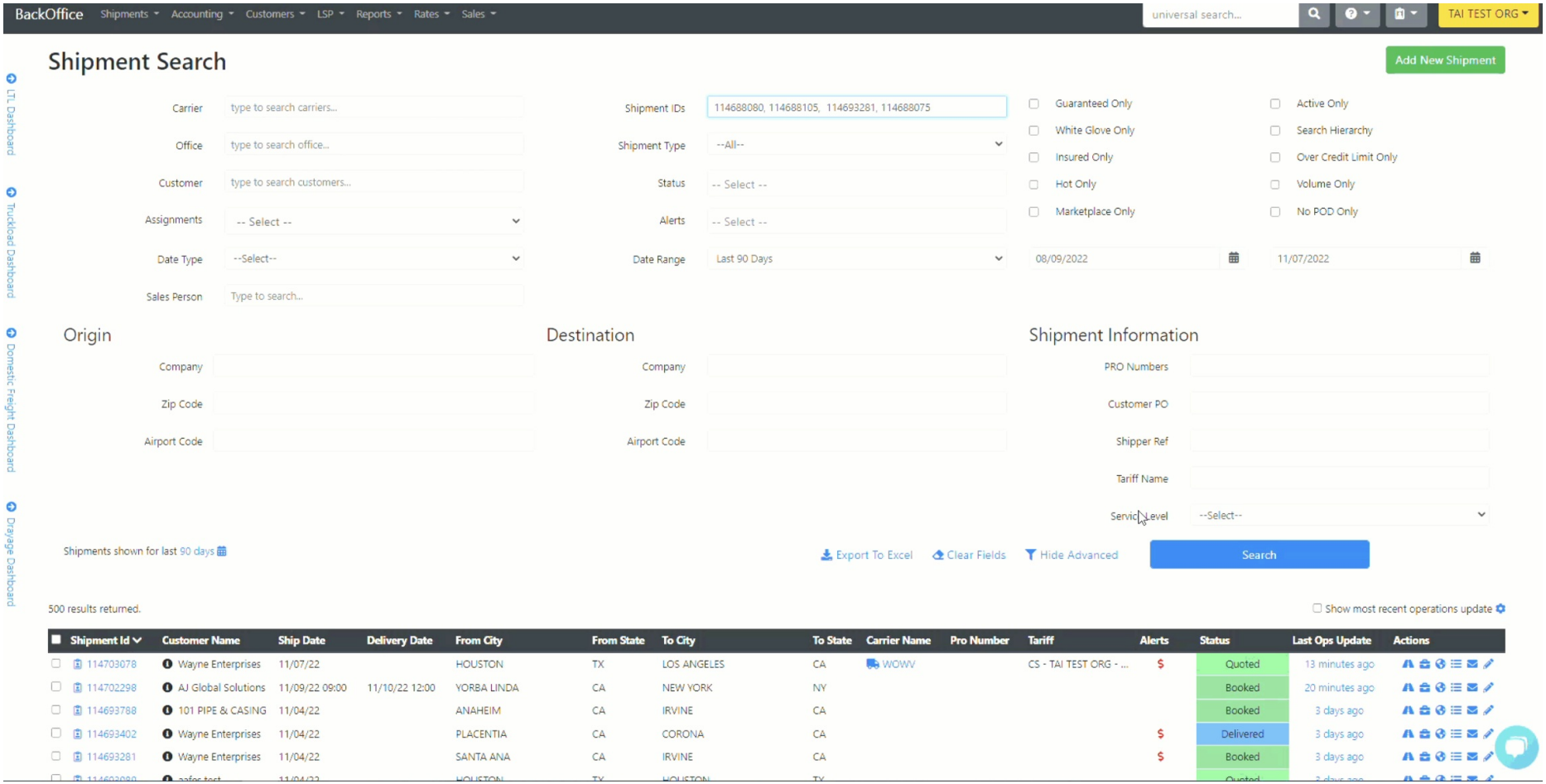
SOFTWARE SPECIFICATION

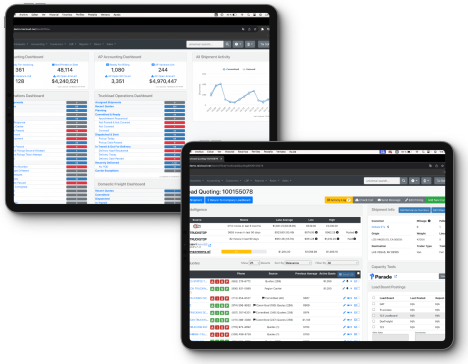
OVERVIEW	
PRODUCT NAME	TAI TMS
PLATFORM	
CLOUD	✔
INSTALLED	✘
BUSINESS SECTOR	
3PL	✔
MANUFACTURING	✘
RETAIL	✘
WHOLESALE	✘
SOFTWARE FEATURES	
BARCODING/SERIAL TRACKING	✘
BILLING	✔
CROSS DOCKING	✘
FORECASTING	✘
INVENTORY MANAGEMENT	✘
KITTING	✘
ORDER MANAGEMENT	✘
PART TRACKING	✘
PICKING & PACKING	✘
PRODUCT ROTATION/SHELF LIFE	✘

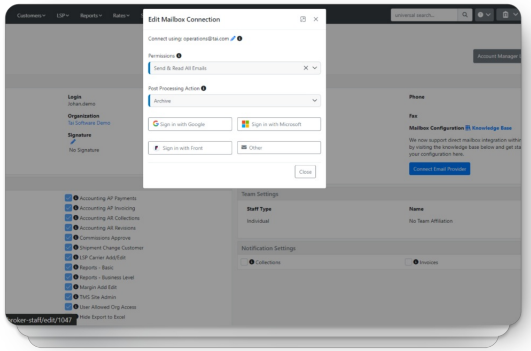
PURCHASING	✗
REAL-TIME DATA	✗
RECEIVING & PUTAWAY	✗
REPORTING & ANALYTICS	✓
RETURNS/RECALLS	✗
SHIPPING MANAGEMENT	✓
STAGING	✗
THIRD PARTY PLUGINS	✓
WAREHOUSE MAP	✗
WIRELESS WAREHOUSE	✗
WORKFORCE/LOAD MANAGEMENT	✓
YARD MANAGEMENT	✗
PLUGINS/INTEGRATIONS	
AMAZON	✗
EBAY	✗
SALESFORCE	✗
QUICKBOOKS	✗
ERP	✓
OTHER ORDER MANAGEMENT PLATFORMS	✗
MICROSOFT DYNAMICS	✓
SAP	✗
MOBILE	
ANDROID APP	✗
IOS APP	✗
OTHER CAPABILITIES	✓

CUSTOMER SIZE	
SMALL	✔
MEDIUM	✔
ENTERPRISE	✔
OTHER FEATURES	
MULTI WAREHOUSE	✘
MULTI CURRENCY	✘
CUSTOMIZABLE	✔
FURTHER INFORMATION	
PRICING	Growth: $995/month, Premium: $2,465/month, Premium+: $4,595, Pro: $7,925, Enterprise: Custom

SOFTWARE SCREENSHOTS



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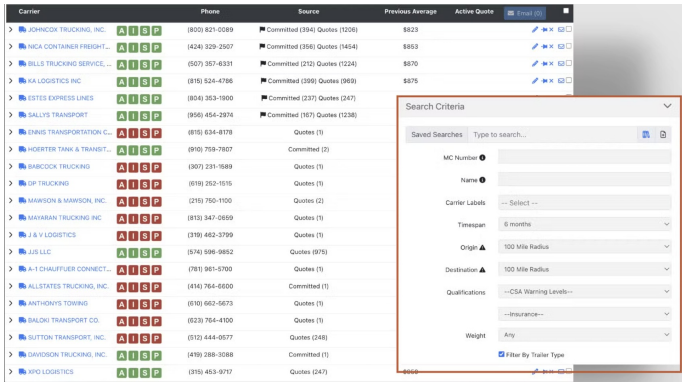
Connect using: operations@tai.com
Permissions
Send & Read All Emails
Post Processing Action
Archive
Sign in with Google
Sign in with Microsoft
Sign in with Front
Other
Close


Carrier
Phone
Source
Previous Average
Active Quote
Email (0)
JOHNCOX TRUCKING, INC.
(800) 821-0089
Committed (394) Quotes (1206)
$823
NICA CONTAINER FREIGHT...
(424) 329-2507
Committed (356) Quotes (1454)
$853
BILLS TRUCKING SERVICE, ...
(507) 357-6331
Committed (212) Quotes (1224)
$870
KA LOGISTICS INC
(815) 524-4786
Committed (399) Quotes (969)
$875
ESTES EXPRESS LINES
(804) 353-1900
Committed (237) Quotes (247)
SALLYS TRANSPORT
(956) 454-2976
Committed (167) Quotes (1238)
ENNIS TRANSPORTATION C...
(815) 634-8178
Quotes (1)
HOERTER TANK & TRANSIT...
(910) 759-7807
Committed (2)
BABCOCK TRUCKING
(307) 231-1589
Quotes (1)
DP TRUCKING
(619) 252-1515
Quotes (1)
MAWSON & MAWSON, INC.
(215) 750-1100
Quotes (2)
MAYARAN TRUCKING INC
(813) 347-0659
Quotes (1)
J & V LOGISTICS
(319) 462-3799
Quotes (1)
JJS LLC
(574) 596-9852
Quotes (975)
A-1 CHAUFFUER CONNECT...
(781) 961-5700
Quotes (1)
ALLSTATES TRUCKING, INC.
(414) 764-6600
Committed (1)
ANTHONYS TOWING
(610) 662-5673
Quotes (1)
BALOKI TRANSPORT CO.
(623) 764-4100
Quotes (1)
SUTTON TRANSPORT, INC.
(512) 444-0577
Quotes (248)
DAVIDSON TRUCKING, INC.
(419) 288-3088
Committed (1)
KPO LOGISTICS
(315) 453-9717
Quotes (247)
Search Criteria
Saved Searches
Type to search...
MC Number
Name
Carrier Labels
-- Select --
Timespan
6 months
Origin
100 Mile Radius
Destination
100 Mile Radius
Qualifications
--CSA Warning Levels--
--Insurance--
Weight
Any
Filter By Trailer Type